

UTILITIES + RENEWABLES

Deal Template for Data Room Folder Structure

- 1. Executive Summaries**
 - 1.1. Confidential Information Memorandum.pdf
 - 1.2. Acquisition Overview and Synergies.pptx
 - 1.3. Strategic Benefits of Smart Grid Technology.pdf
- 2. Corporate Documents**
 - 2.1. Articles of Incorporation.pdf
 - 2.2. Corporate Bylaws.pdf
 - 2.3. Organizational Chart.pptx
- 3. Financial Information**
 - 3.1. Financial Statements
 - 3.1.1. Income Statements.xlsx
 - 3.1.2. Balance Sheets.xlsx
 - 3.1.3. Cash Flow Statements.xlsx
 - 3.2. Financial Projections and Valuation.xlsx
 - 3.3. Asset and Liability Schedules.xlsx
- 4. Technology and Product Information**
 - 4.1. Product Catalogue.pdf
 - 4.2. Technology Roadmap.pptx
 - 4.3. Customer and Pilot Project Case Studies.pdf
- 5. Intellectual Property**
 - 5.1. Patents
 - 5.1.1. Patent Registrations.pdf
 - 5.1.2. Pending Patent Applications.pdf
 - 5.1.3. Licensing Agreements.pdf
 - 5.2. Trademarks and Brand Assets.pdf
 - 5.3. Research & Development Documentation.pdf
- 6. Infrastructure and Operations**
 - 6.1. Facility Details and Operations Manual.pdf
 - 6.2. Supply Chain and Vendor Agreements.pdf
 - 6.3. System Integration and Implementation Guides.pdf
- 7. Legal and Compliance**
 - 7.1. Regulatory Compliance Documents.pdf
 - 7.2. Legal Proceedings and Disputes.pdf
 - 7.3. Industry-specific Compliance Certificates.pdf
- 8. Marketing and Sales**
 - 8.1. Marketing Plans and Materials.zip
 - 8.2. Sales Forecasts and Reports.xlsx
 - 8.3. Strategic Partnership Agreements.pdf

- 9. Human Resources
 - 9.1. Employee Directory.pdf
 - 9.2. Employment Contracts and Agreements.pdf
 - 9.3. Organizational Development Plans.pptx
- 10. IT and Cybersecurity
 - 10.1. IT Infrastructure Overview.pdf
 - 10.2. Cybersecurity Policies and Protocols.pdf
 - 10.3. Software and Hardware Inventory.xlsx
- 11. Strategic Fit Analysis
 - 11.1. Synergy Identification Reports.pdf
 - 11.2. Integration Roadmap and Challenges.pptx
- 12. Closing Documents
 - 12.1. Draft Purchase Agreement.pdf
 - 12.2. Bill of Sale.pdf
 - 12.3. Post-Closing Obligations.pdf